

## **The Adani Group forayed into civil aviation sector with a vision to leverage its rich experience of building stellar infrastructure in transforming Indian airports.**

With this vision, Adani Enterprises Ltd, the flagship company of Adani Group, entered into airport's sector in 2019. Given India's potential to become the 3rd largest global aviation market by 2025 and limitations of the existing aviation infrastructure of our nation, we incubated the Adani Airports business, in line with our core philosophy of responsible nation-building.

In 2019, we won the mandate to modernize and operate 8 of the Airports Authority of India-run airports - Ahmedabad, Lucknow, Jaipur, Mangalore, Trivandrum, Guwahati, Mumbai and Navi Mumbai for 50 years as a concessionaire. Subsequently, it took over the control of three of these airports and began majority stake acquisition of the Mumbai International Airport Limited which includes the mandate to build the Navi Mumbai International Airport. Collectively, Adani caters to more than 100 million passengers per annum.

Furthering the objective of building future-ready, robust infrastructure, Adani Airports is committed to redefine the city-airport relationship by building shared facilities that cater to new global travel, life and work requirements.



## Vision

To be the most admired trendsetting airport enterprise creating lifestyle destinations for communities to experience the world, while delivering sustainable value to all stakeholders.



## Business Revenue Model

The Airports vertical follows a hybrid revenue model with revenue generation from Aero and Non-Aero activities. Aero Revenue comprises majorly of airline terminal space rentals, airline landing fees, and usage fees for terminals, gates, services. Non-aero revenue comprises of vehicle parking and rental income.



## The People Power

Employees are the key drivers of the Adani Group's core philosophy of Growth with Goodness. We ensure that talent grows from within and creates a robust pipeline of motivated leaders and employees, hence, there are multiple job opportunities across various businesses of Adani.

Other distinguishing features:

- Loan Policy: Self or Family (House | Medical | Education | Marriage)
- Employee suggestion scheme

From transforming India's coastlines through ports and logistics hubs to energizing millions of households living without electricity to working towards food security in the most populous democracy, each of our business has evolved to play a part in empowering India.

Join the family, to explore unprecedented opportunities and discover a purpose in life.

**Reach out to us at [Ta.airports@adani.com](mailto:Ta.airports@adani.com)**

